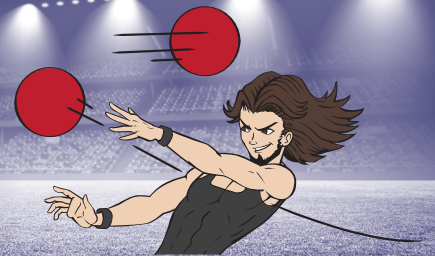




# EXPERIENTIAL LEARNING

And the Power of *Put Me In, Coach*



Our belief is that the best learning transformation occurs when you take participants out of their everyday environment and place them in a new setting. In other words, push them out of their comfort zone. Doing so promotes “thinking outside the box.” Throughout *Put Me In, Coach* participants compete in a dodgeball league to promote the competitive, team environment. This experience serves as a catalyst for generating ideas and action items that can be immediately applied to one’s team or department.



## ACTIVITY 1:

### Writing a Business Charter

*Description:* Participants are divided into executive groups for competing dodgeball teams; they write a charter that highlights:

- Team brand/differentiation (name, logo, connection with community)
- Key team focus (vision/mission and dodgeball competencies)
- Operating plan (how will generate revenue [be profitable])

*Business Tie-in:* Align Team/Department with Organization with regards to Vision, Mission/Purpose and Performance Objectives; ensure brand is conveyed (matches intentions)



## ACTIVITY 2:

### Planning for Team Success

*Description:* Teams apply Four Quarter Planning model to their new dodgeball team to prepare it for success

*Business Tie-in:* Groups discuss how the Four Quarter Planning model applies to their corporate team/department (rate self on 10-point scale; identify current initiatives and future opportunities)



## ACTIVITY 3:

### Conducting a Player Draft

*Description:* Teams prepare, strategize and compete to draft the most well-rounded team that fits their business needs and objectives

*Business Tie-in:* Participants analyze their 1) partnership with HR/Talent Acquisition/Learning & Development, 2) Team Alignment, 3) Brand Identity/Awareness, and 4) Onboarding Preparedness/Plan

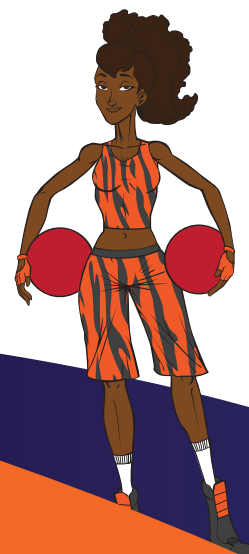


## ACTIVITY 4:

### Applying SCORE to Win™ Coaching Framework

*Description:* Teams identify 1 drafted player that they would like to “coach up” in preparation for the season using SCORE to Win Coaching Framework

*Business Tie-in:* Participants apply model to a current business situation or opportunity



Unleash Your Talent.®

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